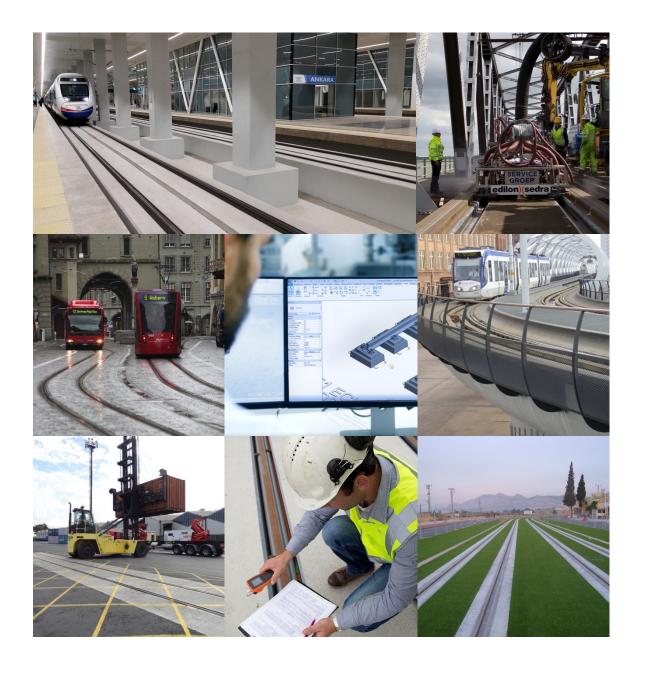
AlisQl Customer Day

Malcolm McLean

QC/QA Manager

Always a step ahead in Rail Systems...



Our company

edilon)(sedra is a global track system supplier with a unique range of rail fastening and vibration isolation systems for all kinds of modern rail transport.

We engineer, manufacture and supply ballastless track systems for:

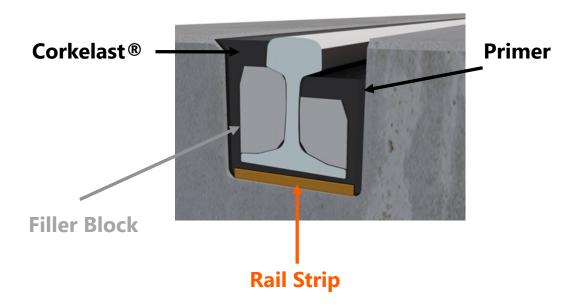
- Light Rail
- Metro
- Heavy Rail
- Industry

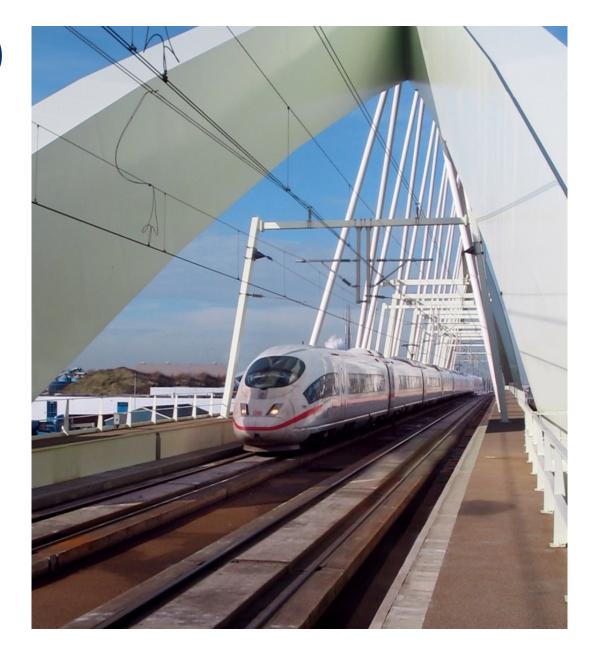
Main Systems

- Our ballastless track systems are a wellknown standard in the international rail market since the early 1970's
- Our systems stand for maximum electrical insulation, optimal noise & vibration control, short installation times and a minimum of maintenance required
- We are contributing to a more sustainable rail infra future

1.Embedded Rail System (ERS)

- The rail is attached without the use of traditional mechanical rail fastenings
- The rail is instead anchored in a concrete or steel channel/slot by "embedding" it with Corkelast® elastomer grout
- Resulting in a very stable, durable and continuous support of the rails and a uniform transfer of forces from the rail to the supporting structure

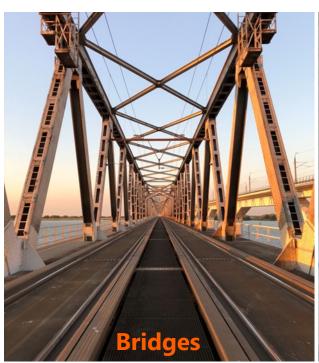




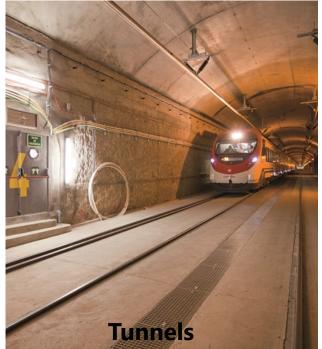
1. Embedded Rail System (ERS)

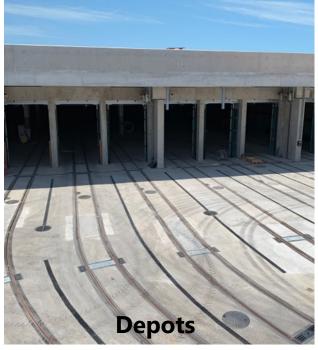
- Continuous elastic rail and slab support
- Durable and robust low Life Cycle Costs
- High electrical insulation

- Large reduction in noise pollution.
- Saving on construction height and weight
- Provides a running surface accessible to road traffic / emergency vehicles

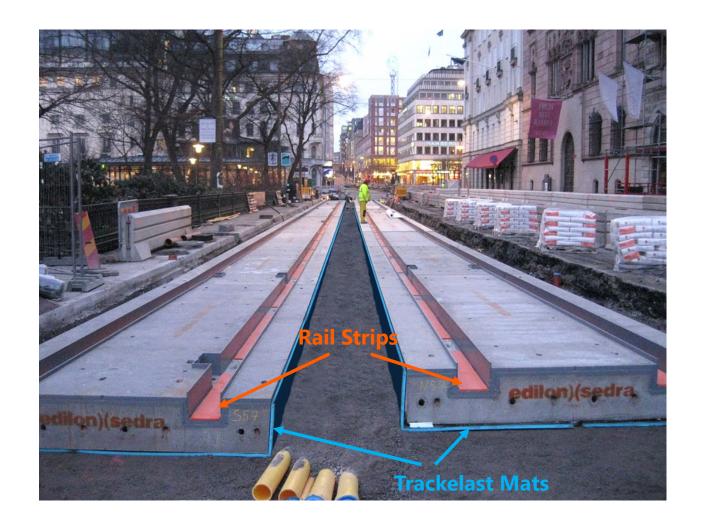


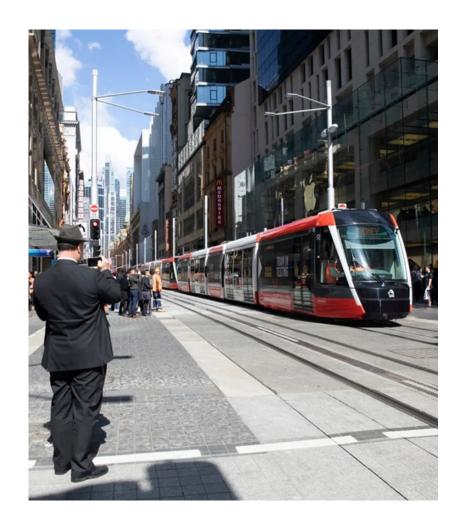






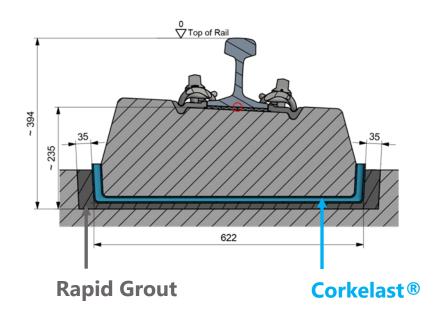
2.Anti-Vibration System (Trackelast®)

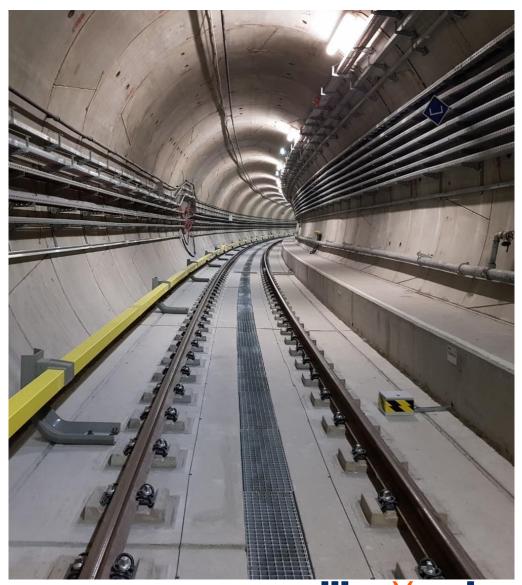




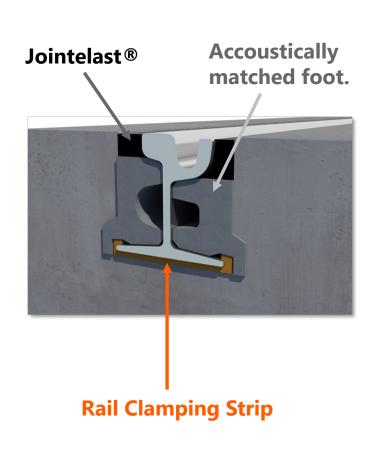
3.Embedded Block System (EBS)

- Concrete block embedded in Corkelast® based tray
- For all rail profiles and fastening systems
- For track refurbishment → innovative replacement method for worn-out booted (bi-block) sleepers and half ties





4. Sound Dampening System







1. Organising our QC

QC is organised into 3 Main Categories

1) Chemical Products (VP Articles)

38 QC Forms

Produced in Haarlem until 2019

Corkelasts®, **Jointelasts®**, **Primers** & **Dex** 2 **Epoxies**

2) RPU Foams – Trackelast (VH)

Trackelast Mats, Rail Strips, Rail Clamping Strips, Base Plate Pads,

3) Trade Goods (VH) - Certificate Based QC

Filler Blocks, Wedges, Shims,

In total > 500 QC Forms!

In 2020 we closed Haarlem Production and shifted strategy to using Tolling Manufacturers for production of Chemical Products.....

2. Outsourced Chemical Product



A: Corkelasts







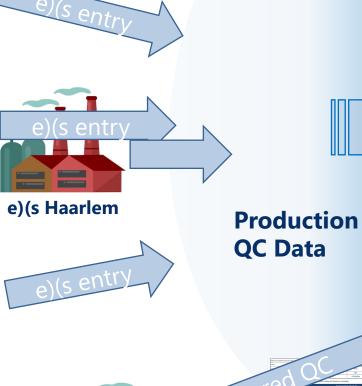
C: All Types



D: Dex

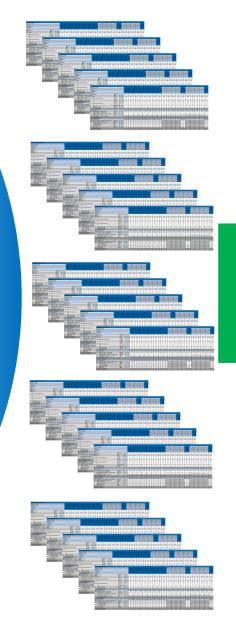






Foam Partner





Mechanical

Testing Data



1. Chemical Processing: Current Process General QC Flow (e.g. VA-60 Component 1) End Start Inkoop Create Synergy and Globe entities. **Exact Email** Manual process by e)(s Inkoop Globe e)(s Inkoop 1. e)(s creates Purchase Order C1/C2 Combinations created **ERP** 2. Outsourcer Order Confirmation Outsourcer Generates Batch #'s. **Exact** A#:104891 Synergy : 2302-12345 (Payment) C#: EG0016 5. Check QC Complete (QC Manager) Warehouse **Outsourcer Production** Packing List C1/C2 List 4. QC Testing. eg VA-40 C1 @ A Aftap OC Form.xlsx Std (VA-40 C1) Extended 8. Approve on Synergy Warehouse C1 / C2 3. QC Form Entry (manual) C1/C2 Pallets Prepared **Pallets Outsourcer Tab** 6. Approve QC Logboek e)(s tab 2. QC Registration (Manual entry). QC @ Outsourcer **QC** Data 7. Email **QC** Logboek **Email** Batch/supplier details A: LIMS o/p Aftap Inkoop/QC (VBA).xlsx e)(s QC Store 1L sample in archive C: CoA Standard B: QC Form 1. QC Receive Batch Samples. e)(s QC samples prepared **QC Samples** Receive / Unbox & Acclimatize in QC Lab

3. Challenges in QC

- The volume of QC testing in Haarlem is reducing, but the strain of data management increases.
- Haarlem QC is a small department of 3.
- It is impossible to feedback the outcome of testing to all suppliers.
- "No news becomes Good News"
- Everyone wants to know the Approval Status of "their" product!

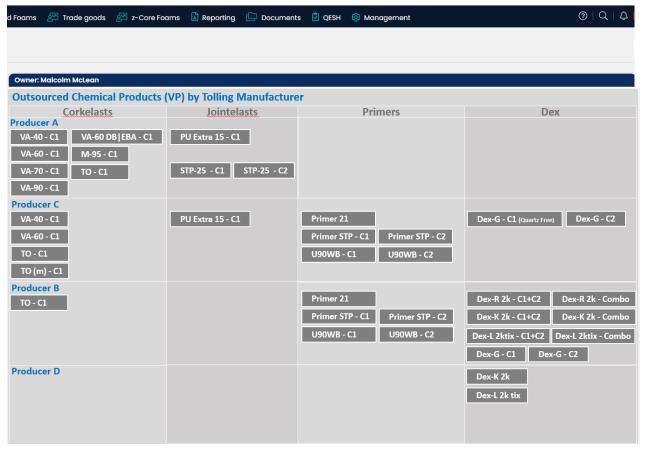
Suppliers, Purchasing, Finance, Logistics and Sales.

- The time to introduce a LIMS system had come.
- AlisQI was selected and a Business Case proposed.

For VP products alone, a 20% of one FTE was predicted.

Onboarding began in July 23, with the focus on Outsourced Chemical QC.

4. Chemical Analysis Set

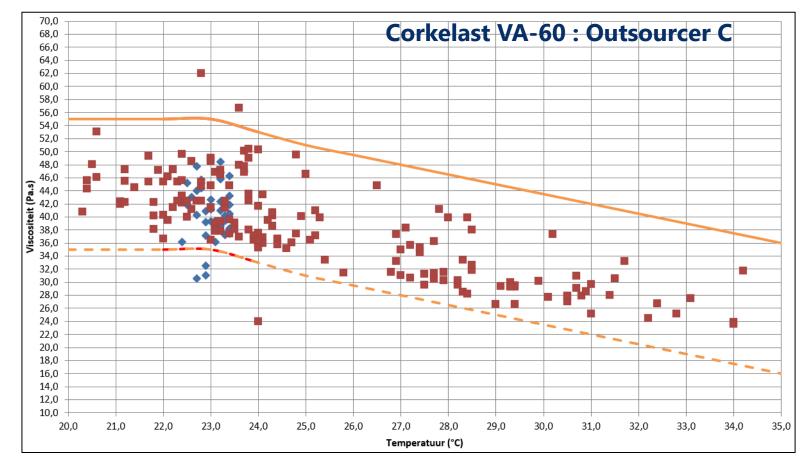


Highlights

- 38 x Excel Forms > 1 x AlisQl Analysis Set.
- Viscosity & Pot Life checks automated (Next Slide).
- More efficient batch Approvals.
- Visible Status for all users to see.
- Counter to help Haarlem sampling frequency.
- Internal & External Specifications introduced.
- Standardised units across all supplier data.
- Quick and easy access to trend data.
- Tools to analyse the data & improve processes.

5. Automating Viscosity & Pot Life Checks

Viscosity & Pot Life are temperature dependant & Specifications are difficult to apply.



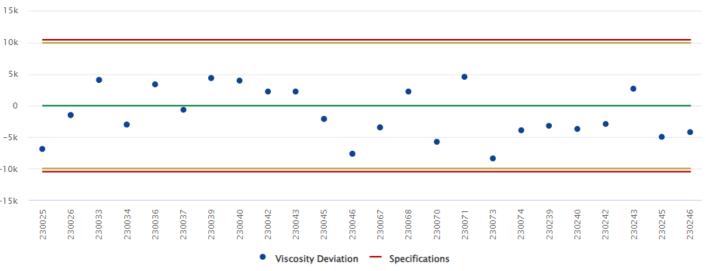
In excel, it was inefficient looking for the result to approve within a cloud of data.

5. Automating Viscosity & Pot Life Checks

AlisQI Solution

nsity Tests	M083 Viscos	ity Test					
Batch#	Visc Spindle $f(x)$	Viscosity (M083) mPa.s	Temp-V (C1) °C	Specifications Viscosity f(x)	Viscosity Deviation f(x)	Viscosity in spec?	
230246	R/6/10	37,200	24.8	31400 - 41400 - 51400	-4,200	ОК	
230245	R/6/10	29,900	29.1	24850 - 34850 - 44850	-4,950	ОК	
230243	R/6/10	47,700	21.1	35000 - 45000 - 55000	2,700	ОК	
230242	R/6/10	41,900	23.1	34800 - 44800 - 54800	-2,900	ОК	
230240	R/6/10	37,900	24.7	31600 - 41600 - 51600	-3,700	ОК	
230239	R/6/10	41,800	22.7	35000 - 45000 - 55000	-3,200	ОК	
230074	R/6/10	38,700	24.2	32600 - 42600 - 52600	-3,900	ОК	
230073	R/6/10	35,200	23.7	33600 - 43600 - 53600	-8,400	ОК	
230071	R/6/10	36,300	31.2	21700 - 31700 - 41700	4,600	ОК	
230070	R/6/10	30,600	28.1	26350 - 36350 - 46350	-5,750	ОК	
230068	R/6/10	39,500	27.5	27250 - 37250 - 47250	2,250	ОК	
230067	R/6/10	30,200	29.9	23650 - 33650 - 43650	-3,450	ОК	

- Measured Temperature is compared against a separate analysis set, which creates the Viscosity Specifications at 0,1 °C intervals.
- 'Viscosity Devation' allows an SPC trend to be introduced to compare the measured viscosity versus the mid-spec value.



6. External User Accounts

- The data from our partners is our data and also required for our Customers.
- One of the key selling points of AlisQI for edilon)(sedra was the flexibility of the system and the provision of User Accounts.
- It provides a route for data to be directly entered by our partners "Correct first time".

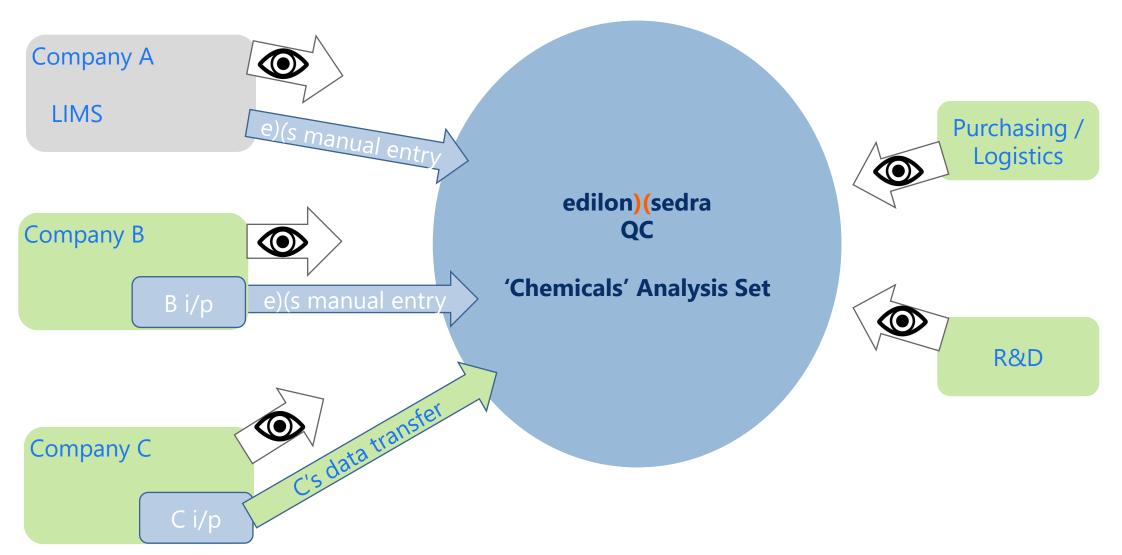
Challenges

- How to manage Read & Write privileges of outsourcers within an analysis set.
- The models home page has been disabled for our partners.
- Emailing data within customer accounts has been disabled.
- Introducing AlisQI to our partners.

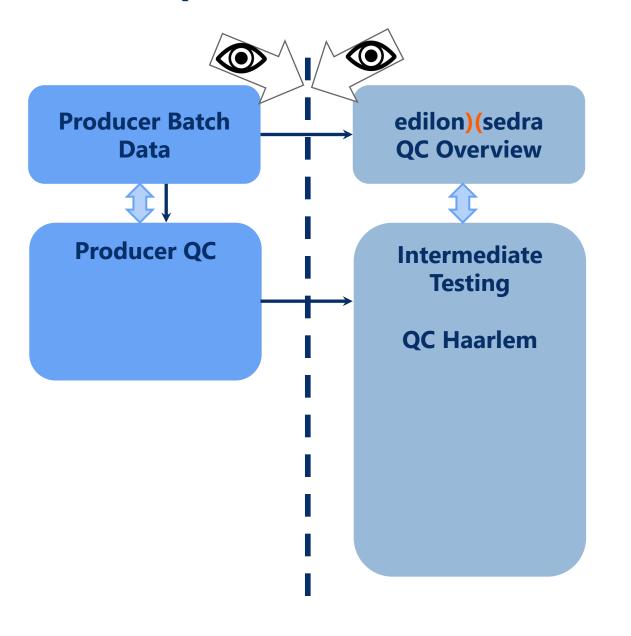
Solutions

The next two slides describe how we are implementing this.

6. AlisQl Customer Accounts – Chemical Partners



6. AlisQl Customer Accounts – RPU Foams



Final Product Approvals

Old Shared Excel Form

ſ	Quality Control Inspection St	heet according to Terms of Delivery R4685 rev03	(ion)(sea	Production date:	see table	Batch number:	2405-102	
	Product	TRACKELAST RPU/Blue						
	Supplier	Bramming Plast-Industri A/S	APPROVED		BPI QC	edilon)(sedra QC	Pemats: 1 QC Mat per 2000m² per batch and minimum	
-	e)(s purchase order nr.	5010		Employee	BP	NN	2 QC Mats per batch. Only send these QC Mats to e)(s when the BPI measurement pass	
[e)(s article code	VHSTM	WITY CONTR	Date	07.02.2024	16/02/2024	the ToD criteria for QC Mats.	

Fill out the table with recorded values (OK / not OK for appearance; volume and density are calculated

	Bramming Plast Industri QC											
QC Mat	Block number T=Top, B=Bottom	Production date	Thickness Table 2.4.3	Appearance Table 2.4.2	Length Table 2.4.4	Width Table 2.4.4	Measured Mass	Calculated Volume	Density Table 2.4.5			
Spec.	n/a	n/a	19.0-20.5 mm	ок	997-1003 mm	300 -303 mm	n/a	n/a	156-174 kg/m3			
1	02 T	02.02.2024	19,9	ок	1002	302	982	6,02	163			
2	04 B	02.02.2024	20,3	ок	1002	302	1010	6,14	164			
3												
4												

	edilon)(sedra QC													
QC Mat	Block number T=Top B=Bottom	Thickness Table 2.4.3	Length Drawing Ha 2011- 1148C	Width Drawing Ha2011- 1148C	Measured Mass	Calculated Volume	Density Table 2.4.5	Compressive Modulus Estat A M070	Compressive Modulus Estat C M070	Water absorption M024	Compression set M065	Tensile strength TS M066	Strain at break Eb M066	Tear strength Ts M067
Spec.	n/a	19.0-20.5 mm	300 - 303 mm	300 -303 mm	n/a	n/a	156-174 kg/m ³	0.20-0.46 MPa	0.09-0.15 MPa	< 30%	≤ 8%	≥ 0.5 MPa	≥ 250%	≥ 1.0 N/mm
1	02 TA	19,8	303	302	293	1,82	161	0,29	0,11	26	7	0,5	282	1,5
2														
3	04 BA	20,3	303	301	301	1,85	163	0,38	0,12	26	6	0,6	302	1,9
4														

7. Cost of Quality @ edilon)(sedra

Scrap is low cost for us – If a product is OoS, we will find an alternative solution.

Real Cost Benefits to edilon)(sedra.

- The business data remains 'protected' but is now visible to interested colleagues.
- Our relationship with our business partners will improve with a shared data platform.
- We have immediate access to process trends and capabilities.
- We now have better tools to analyze our processes, to make informed decisions and act on them.
- An improved QC process leads to better On-Time delivery to our Customers.
- ~40% of the QC Managers Time is free'd up from Approval administration.
- Significant reduction in the time involved to find specific data.

8. The Future

A special thanks to all those involved in making AlisQI our QC system.

The work continues....

- QC Lims Specialist position created.
- Continue to develop the good foundations laid.
- Implement a Re-Vamped Calibration System into AlisQI
- Introduce API integration for Outsourcer A to realise a Lims Lims transfer.
- Develop and Automate our Certificate of Analysis process for our customers.

edilon)(sedra

Thanks

Malcolm McLean







www.edilonsedra.com